HUBBARD COMMUNICATIONS OFFICE 1812 19th Street, Northwest Washington 9, O.C.

BPI

HCO BULLETIN OF AUGUST 5, 1959

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P. E. PROMOTION

The following is an extract from one of Nibs' memos to Ron:

"Enclosed is an ad. *we put in the DAILY NEWS. Here are the facts up to 5:00 p.m. today; the ad. went into the paper at 11:00 a.m. (paper came out then), by 12:00 had our first call.

By 1:45 p.m., we had 8 people who wanted to come into **B.E.** and/or wanted info sent.

We, by 8:30 p.m., had 27 people who will be coming into P.E., plus 75 "wirong numbers" hat! (in 7 weeks that phone only rang 3 times, before the ad was put into the paper.)

This ad hit like a BombShell. Between 7:30 and 8:00 p.m. yesterday 17 people called in in 1/2 hour, wow!

As I write this, the phone is still jumping off the hook.

This is one little ad in one paper, one run, so we are expanding it to other papers.

You said Boom HASI, FCDC so here we go, we are putting this ad and similar types in other papers.

Best

Nibs

*HAVE YOU LIVED BEFORE AD 2-1273

N W: BRB:mg;sh (Issued HCO St. Hill, Reissied HCO DC) (Reissued HCO LA) NORMA WEBB HCO SECRETARY WW for L. RON HUBBARD

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